

Value Wales Bulletin



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In this issue

Issue 383 — 23/01/15

News

- [Save the Date!](#)
- [Home-Grown Talent Project – Final Review](#)
- [Have You Submitted Your National Procurement Award Nomination? Two Weeks To Go and Counting...](#)
- [Procurement Week: Spectacular Speakers](#)

News carried over

- [SQuID Training, Aberystwyth](#)
- [Transposition Date Set: Public Contract Regulations 2015 coming into force in February](#)
- [Procurement Week: Book Your Place Now](#)
- [Competition and Markets Authority Consultation](#)
- [Procurement Best Practice Academy Celebrates First Year](#)
- [Joint Sustainability Risk Assessment \(SRA\) and Community Benefits Awareness Sessions](#)

Job Vacancies

- [Procurement Category Manager—Rhondda Cynon Taf](#)
- [Category Manager: IM&T — NHS Wales Shared Services](#)
- ***New*** [Procurement & Contracts Manager: Dyfed-Powys Police](#)

News

Save the Date!

The time is nearly upon us to get our Procurement grey matter together, in other words the regional events will soon be here. Exact details of timings and the agenda will be communicated to you at a later date but we wanted to give you as much notice as possible.

North Wales event – 7th May 2015 - Afternoon - (Llandudno Junction office)
South Wales event – 13th May 2015 - Afternoon - (Waterton Centre, Bridgend)

If you have anything you would like to see covered on the agenda for these events please email [Rebecca Rees](mailto:Rebecca.Rees).

Home-Grown Talent Project – Final Review

Value Wales has appointed an independent research firm called ICF International to carry out a final evaluation of Transforming Procurement through Home Grown Talent. ICF will be carrying out a number of research tasks over the next 2 – 3 months, including surveying staff who have received training and conducting telephone interviews with senior procurement leads across the Welsh public sector. The evaluation is an important piece of work allowing Value Wales to understand the impact of the programme as well as how future work in this area should be taken forward. Value Wales would therefore be grateful if you could support ICF with the process should they contact you.

Have You Submitted Your National Procurement Award Nomination? Two Weeks To Go and Counting....

There are now just two weeks left to submit your nominations for the Welsh National Procurement Awards 2015.

At the 2014 Awards, Gibson Specialist Technical Services scooped the Procurement or Tendering Collaboration Award, and Beyond Bricks and Mortar took home the Community Benefits Award. Find out what winning the awards meant to them.

This year there are 10 Awards up for grabs and you will have until the 6th February 2015 to [submit your nomination](#).

At the 2014 Awards, Opinion Research Services (ORS) scooped the Most Improved Supplier in Tendering Award and Rhondda Cynon Taf County Council took home the Procurement of Innovation Award. Find out what winning the award meant to them and [watch our short video](#).

Winner of the Procurement or Tendering Collaboration Award 2014

"We were both surprised and delighted to have won the award. We were nominated against several Blue Chip organisations and felt that the award was a welcome recognition of the courage, trust, honesty and skills that several Welsh SMEs showed in sharing best practice to not only deliver a large Welsh Government project on time and on budget, but to truly make a real and sustainable impact on the local community."

Paul Gibson, Senior Partner (Gibson Specialist Technical Services)

Winner of the Community Benefits Award 2014

"It's always nice to win an award. It means that our work in matching Targeted Recruitment and Training opportunities to local residents, especially those furthest away from the job market is recognised and promoted. Winning the award spurs us and our partners on to seek out further opportunities as a means of ensuring that Beyond Bricks & Mortar becomes a beacon of good practice for others to follow."

*Lee Wyndham, Beyond Bricks and Mortar Officer
(City and County of Swansea Council)*

In our final article next week, find out more from the 2014 winners of the Wales Public Procurement Ambassador Award and Procurement Student of the Year.

Procurement Week: Spectacular Speakers

The speaking list for Procurement Week 2015 is heating up with a number of high profile speakers already secured, from as far as Australia. Whilst there are still a number of the firm crowd favourites from last year's Procurement Week, this year's agenda also features a number of new faces.

Procurement Week 2015 welcomes Christopher Yukins, Professor of Government Contract Law at George Washington University for the first time. For the last 13 years, Yukins has been a Professor at the university and leads the international procurement law program. Educated at Harvard and the University of Virginia School of Law, he was a Contributing Expert and Advisor to the U.S. Delegation for the Working Group on Reform, of United Nations Commission on International Trade Law. Catch Professor Yukins on Friday's agenda where he will be part of a panel discussing SME and third sector access to public procurement.

This year we will also be welcoming Gian Luigi Albano who is the Head of Research and Development at Consip, the National Central Purchasing Body of Italy. Dr Albano joined Consip in 2005 as a Senior Economist and prior to this spent six years in the UK as a lecturer at the Department of Economics at the University College, London. Obtaining his Ph.D. in Economics at the Université Catholique de Louvain in Belgium, Dr Albano was appointed co-director of the "School of Procurement" at the National School of Administration (SNA) in September 2014. He is also Associate Editor of the Journal of Public Procurement and has advised both the United Nations and the Italian Treasury Department. Catch Dr Albano on Friday's agenda for a discussion around Innovations in public procurement.

Procurement Week 2015 will be running from 16th – 20th March 2015 at St David's Hotel, Cardiff - with a range of different subjects that will whet every appetite. Better still the event programme is yet again free but you will need to register your place via the [Procurement Week](#) website. We welcome all of the new editions to Procurement Week 2015 who will no doubt bring a wealth of discussion and expertise with them.

News Carried Over

Supplier Qualification Information Database (SQuID) Training Aberystwyth

We are pleased to announce that we have received enough interest to put on additional training for SQuID in Aberystwyth.

The Supplier Qualification Information Database (SQuID) that has been developed over the last few years to make the procurement process for you and suppliers quicker and simpler. The first phase of delivering SQuID online on Sell2Wales has been completed.

You do not have to have any experience of SQUID to attend; all public sector buyers are encouraged to attend these sessions. It will also be of benefit to those using eTenderwales, other eTendering platforms and the Sell2Wales portal.

[Currently, eTenderwales users, have the functionality of the Squizard available on the eTenderwales platform. **eTenderwales users should note that the Squizard spreadsheet will be removed from the templates within eTenderwales early in 2015.** This is because the functionality to complete the Squizard on the Sell2Wales portal with the option to export the SQuID question set into eTenderwales is already available].

There will be two half day sessions on Friday, 30th January 2015 at Ceredigion Council Offices, Aberystwyth (next door to the Welsh Government Building):

Morning: 10:00 – 12:30 (Registration and refreshments from 9:30)
Afternoon: 13:30 – 16:00 (Registration from 13:00 with refreshment break included)

If you would like to attend, please email [Ian Maxwell](#) with your preference (morning, afternoon or either) and we will try to accommodate you. Joining instructions will be provided closer to the time.

If you have already received an email and had a space confirmed, there is no need to respond to this article.

Please circulate to anyone else you know that may have an interest in SQuID training.

Transposition Date Set Public Contract Regulations 2015 coming into force in February

The new Public Contract Regulations (PCR) 2015 will be laid in Parliament by the end of January and are expected to come into force in February, probably during the second half.

Key Welsh Government procurement policies already reflect many aspects of the new rules which will help to strengthen the Wales Procurement Policy Statement. For the public sector, this means being able to run procurements faster, with less red tape, more focus on getting the right supplier and the best tender. For suppliers, the process of bidding for public contracts will be quicker, less costly, and less bureaucratic, enabling suppliers to compete more effectively.

It is important that those engaged in procurement activity across the public sector are fully aware of the new rules and what they mean for your organisation to ensure compliance for your organisation from February 2015.

The PCR 2015 are attached along with a summary of the top 10 changes that Value Wales has produced, plus Q & A provided by Crown Commercial Services which you may find helpful. **Please note Part 4 of the Regulations, which relates to the Lord Young recommendations, will not apply to bodies in Wales whose functions are wholly or mainly Welsh devolved functions.**



If you have any queries regarding the new Regulations please contact the [Value Wales Policy](#) mailbox or contact Karen Coombs on 01792 765 838 / 07792 054 577.

Procurement Week : Book Your Place Now

Last year's Procurement Week was the biggest and best it's ever been, with just under 650 participants spread across the week, 51 international speakers and 21 Countries being represented. This year promises to be even better, with world class speakers Professor Steven Schooner of George Washington University in the USA and Frank Brunetta from the Procurement Ombudsman of Canada already lined up.

The 2015 Procurement Week will be running from 16th – 20th March 2015 at St. David's Hotel, Cardiff, with a range of different subjects that will whet every appetite. Better still, the event programme is, yet again, free, but you will need to register your place via the [Procurement Week](#) website.

We will keep you updated of key developments within the week as the programme becomes finalised. In the meantime, check out the [website](#) for more information.

Competition and Markets Authority Consultation

The Competition and Markets Authority (CMA) is consulting on its Annual Plan for 2015/16, which sets out its plans and priorities for the coming year. The CMA's priorities for 2015/16 include:-

- Focusing on Consumers
- Strategic Assessment
- Enforcement
- Competition enforcement
- Cartel enforcement
- Consumer protection
- Compliance

The consultation can be accessed via the [Gov.UK](#) website, and deadline for responses is 23rd January 2015 at 17:00hrs.

If you wish to respond, you can either do so by emailing directly to [CMA](#), or through [Value Wales Mailbox](#). If you decide to respond to CMA directly, we would appreciate it if you could also copy in the VW mailbox.

If you have any queries regarding the consultation, please contact [Simon Harris](#) at CMA on 07776 476 431.

Procurement Best Practice Academy Celebrates First Year

On Monday 12th January 2015, the Procurement Best Practice Academy celebrated its first year with a special event that included the Minister for Finance and Business Government, Jane Hutt and His Excellency Mr Mal Berisha, Albanian Ambassador to the UK.

The Academy was launched in November 2013 as a dedicated centre for working in partnership with procurement professionals and the academic community. Together they aim to identify, develop and disseminate best practice in all aspects of procurement and supply chain management within all sectors of our economy.

You can find out more about the Academy, the event and the latest Fellows to join the Academy at the [University of South Wales](#) website.

Joint Sustainability Risk Assessment (SRA) and Community Benefits Awareness Sessions

To promote recent changes to both the Sustainability Risk Assessment (SRA) templates for Goods / Products and Services and the 2014 update of the Community Benefits guidance, the following sessions have been scheduled for Spring 2015.

5th February 2015

Sustainability Risk Assessment (SRA)

Morning session 10:00 – 12:30 Welsh Government Offices

Community Benefits 2014 update

Afternoon session 13:30 – 15:30 Llandudno Junction

5th March 2015

Sustainability Risk Assessment (SRA)

Morning session 10:00 – 12:30 Welsh Government Offices

Community Benefits 2014 update

Afternoon session 13:30 – 15:30 Merthyr Tydfil

Who should attend?

- Heads of Procurement/Senior Procurement Officers with a strategic role
- Anyone with a role or interest in the design or planning of contracts for goods / products or services

To book a place on these free to attend courses, please email [Brendan Burke](#) in the Value Wales Policy team.

Sustainability Risk Assessment (SRA) templates for Goods / Products and Services

Initially developed in 2009, the SRA templates have now been completely revised and updated. For those new to the SRA they are designed to support the consideration of sustainability issues in public procurement planning and support the Wales Procurement Policy Statement Principle 3 that requires public sector bodies in Wales to take account and plan for Economic, Social and Environmental Impacts of their contracts.

Principle 3 also sets out the expectation that The Welsh public sector will: apply these tools appropriately in their decision making process and use the information generated by these tools to inform the annual returns to be required under the Future Generations Bill.

The half day will walk delegates through the SRA process illustrating key innovations and developments using the goods template as an example.

The new templates for both Goods and Services are available to download via the Procurement Route Planner in the [Policy and Resources Toolkit](#). A PowerPoint tutorial can also be found here using the goods template as an example to walk you through the process.

If you have any queries or comments on the new SRA templates please email the [Value Wales Policy team](#) mailbox.

Community Benefits – Delivering the Maximum Value for the Welsh Pound 2014

The Community Benefits guidance was completely revised and updated in 2014 to reflect developments in policy and implementation.

This half day (afternoon session) will provide an overview to the new guidance and a walk through of the Community Benefits Measurement Tool (CBMT), highlighting the latest developments and how to implement both the guidance and the CBMT.

The new Community Benefits – Delivering the Maximum Value for the Welsh Pound 2014 guidance and current version of the Community Benefits Measurement Tool (CBMT) v6.6 2014-15 are available on the Procurement Route Planner in the [Policy and Resources Toolkit](#).

If you have any queries or comments on the new Community Benefits guidance or Community Benefits Measurement Tool please email the [Value Wales Policy team](#) mailbox.

Job Vacancies

Procurement Category Manager Rhondda Cynon Taf CBC

Procurement Category Manager (ref 921)
Permanent 37 hours
Annual Salary: £38,405
Location: Bronwydd House, Porth, CF39 9DL

One of the largest local authorities in Wales is seeking to appoint a permanent Category Manager to join the Operational/Strategic Procurement team in Rhondda Cynon Taf. The role is responsible for developing, implementing and delivering a Procurement Category Management strategy for a number of Construction Frameworks and reports directly to the Head of Operational Procurement. The post holder will initially be required to procure and manage two major collaborative Construction Frameworks that are highly valued by South East Wales and other authorities and the wider Welsh Public sector.

The prime initial focus of the role of Procurement Category Manager – Construction Frameworks is on developing and managing these two frameworks (with the Schools and public Building Generation 2 framework due to be retendered in 2014/15) and there is also some involvement with other related duties ongoing with other construction contracts.

You must have a good background in stakeholder managements, contract tendering, contract management as well as strategy development and implementation. Any experience in the procurement of construction engineering and facilities contracts will be advantageous. The role will include managing all aspects of the tendering and contractual processes, managing a small team and substantial liaison with stakeholders across the wider public sector. The role has both procurement and construction aspects and involves working closely with the Service Director for Procurement to deliver these important and prestigious framework arrangements.

Applicants should note that there are currently four Procurement Category Manager posts, and that the roles are interchangeable, and that the successful applicant may be required to manage a different Procurement Category when required.

To discuss the role please contact Vince Hanly, Service Director for Procurement on (01443) 680538 or Steve Lock, Head of Operational Procurement on (01443) 680 539.

Interviews are scheduled to take place on 9th February 2015.



Rhondda Cynon Taf Council encourage electronic applications. For further information please log on to their '[Jobs at the Council](#)' page, or contact the Recruitment and Advertising Team on (01443) 425 005.

The deadline for receipt of applications is midday on 27th January 2015.

Rhondda Cynon Taf Council is striving towards Equality of Opportunity. Applicants are welcomed from all sections of the community. They operate a Job Share policy and a recognised Welsh Language Scheme.

Category Manager – IM&T NHS Wales Shared Services – Procurement Services

Category Manager – Information Management & Technology
Permanent: 37.5 hours
Salary: £25,783 to £34,530 per annum
Location: Bocam Park, Pencoed, Bridgend

NWSSP - Procurement Services are responsible for the full Procure to Pay process for all HB/Trusts in NHS Wales. One of the key elements within NHS Wales Procurement Service is the provision of a Sourcing and Contracting service.

This particular role will be focussed on providing procurement support to the NHS Wales Informatics Service and to support the development of Category Management within IM&T. Knowledge of either/both these elements would be desirable. An ability to work under your own initiative, often in complex and diverse procurements, is an essential requirement.

This is an excellent opportunity to develop your procurement career in a dynamic, challenging and high profile environment. In addition to the criteria outlined in the specification, you should demonstrate how you apply commercial acumen and utilise skills to deliver in the complex changing environment throughout NHS Wales.

A resilient personality and track record of delivering creative and innovative solutions are required for success in this role.

The ability to speak Welsh is desirable.

If you feel you have the right qualities then please email [Christine Thorne](#), or contact her on 02920 503 438.

Applications and further details can be found on the [NHS Jobs website](#).
Job Reference: 120-AC859-0115

Deadline for receipt of applications: 30th January 2015.

Procurement and Contracts Manager Dyfed-Powys Police

Procurement & Contracts Manager (Ref REQ00833)
Working Hours: Full time – 37 hours, Permanent
Salary: Salary Scale F/G £27,540 - £34,347
Location: Police Headquarters, Carmarthen

Details, contacts and applications can be found on the [Dyfed Powys Police](#) website, along with a [Role Profile](#) for the post.

Deadline for receipt of applications: 12:00hrs - 17th February 2015.

If you have any technical issues regarding this bulletin, then please send an email to [Kev Griffin](#) or call him on 029 2082 5665.