

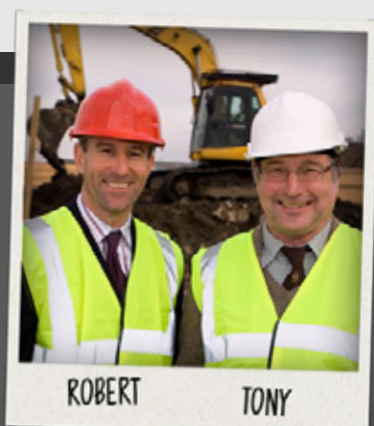
## ► Welcome to our latest newsletter Winter

As we move forward towards the end of the fifteenth year since our consultancy started on 1st April 2001, this newsletter allows us to reflect on past, recent and future activities. In particular, I draw your attention to the Moon Shadow Wales Challenge 2016

[www.moonshadow.wales](http://www.moonshadow.wales)

## moon shadow wales challenge 2016

In 2016, aged 56, Robert Chapman will be undertaking a challenge to raise £25,000 for Motor Neurone Disease (MND) Research. The perimeter of Wales run will start on 26th March 2016 in memory of Tony John [moonshadow.wales](http://moonshadow.wales) and will end on 30th July 2016, one year after Tony's passing away. [www.justgiving.com/Robert-Chapman12/](http://www.justgiving.com/Robert-Chapman12/)



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## What our clients say

### ► Business client

"When many claim to offer independent property advice, Robert Chapman actually delivers it. With no vested interests other than those of his clients, Robert challenges thinking, offers valuable new insights and consistently achieves results beyond expectation. Commercial property advice is not just a business for Robert. It is his calling. For 25 years he has enveloped himself in the issues and advances that affect all size and type of business. That's why his clients place so high a value on his expertise for:

- Property advice that delivers the best economic impact for your business
- Regeneration consultancy
- Investment and development advice"

### ► Regeneration client

"Thanks also for your comments on the whole draft [evaluation] report. They were very comprehensive and went beyond what I would have expected from a sub-consultant."

## ► What we do

### Just to recap on what we do

Robert Chapman & Company is a practice regulated by [RICS](#) and abides by the [RICS code of ethics](#). We provide strategic, independent and cogent commercial property advice to businesses, enterprises and organisations that makes a [tangible difference](#) .....and has [economic impact](#). This includes advice on development / investment scenarios. We also provide regeneration research consultancy.

## ► What makes a good Property Adviser:

We have [blogged](#) on what makes a good property adviser. We adhere to these essentials whilst also adopting: positive attitudes, good communication and building relationships.

## ► Who are our clients:

Our clients are CEOs, MDs, FDs and organisational leaders who require trusted, independent and confidential advice. Recent client work has involved acting for:

- Chevler: strategic property advice in relation to assets;
- Clarks Modular: strategic property advice in relation to assets;
- Suffolk Life Annuities Limited: rent review advice;
- Vista Retail Support Limited: property acquisition;
- Cansford Laboratories Limited: strategic property acquisition;
- Excelerate Technology Limited: Landlord & Tenant Act matters;
- Reid Lifting Limited: advice on a covenant vis-à-vis a significant property development;
- Starburst (UK) Limited: strategic industrial acquisition in Bristol;
- Somersault Gymnastics: complex property acquisition;

## ► Appointments:

- Robert has served an appointment on the Business Wales Strategy Board for the last 3 years;
- In the Spring of 2015, he became a Fellow of the RSA;
- At the invitation of Cardiff University, Robert continues as a member of the Project Steering Group of the City-Region Exchange.



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